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The following points might be added:

1. Emphasize the shortsightedness of building special machines for special jobs. It is much more costly in the long run, like buying cheap shoes, more costly than buying a good pair. Look at the 003 iron, a drag on the market to the tune of over a million dollars.

2. The way Eastman works, all 3 machines if contracted for simultaneously would probably cost no more than any two of them if contracted for separately.

3. In the first year period 1947 will be a godsend because only a few people will be needed to operate the laboratory. IBM machines and personnel will be absolutely and completely out of these machines are being built now. New changes will develop which will make them worth more universal in application.

I think the project is excellent.